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DIFFUSION AND USES OF INTERNET IN CATALONIA AND IN SPAIN

A Commented Summary of Available Evidence, as of 2001.

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December 2001

PROJECT INTERNET CATALONIA (PIC) PIC Working Paper Series PICWP/1201

http://www.uoc.es/in3/wp/picwp1201

WORKING PAPER



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KEYWORDS

Internet, Catalonia, Spain, statistics, diffusion, Internet uses, socio-demographic characteristics.

ABSTRACT

This working paper summarizes and analyzes the statistics provided by available studies on the spread and uses of Internet in Catalonia, in Spain, and in selected Spanish regions circa 2001. A data base was established by collecting and evaluating studies and surveys from various sources. Their methodology is described in the study. Relevant variables are identified, and tables are built for each variable bringing together data from various sources. An analytical commentary highlights the main findings concerning the relationships between Internet and society in Catalonia, in Spain, and in the Spanish Regions. A number of hypotheses on these relationship are suggested.

SUMMARY

1. INTRODUCTION

2. THE CATALAN NETWORK SOCIETY. A commented summary of the evidence on the uses of Internet in Catalonia, 1999-2001.

- 2.1. Tables on Catalonia (Organized by Variables)
 - 2.1.1. Internet use variables
 - 2.1.2. Demographical and sociological variables of Internet users

3. THE SPANISH NETWORK SOCIETY. A commented summary of the evidence on the uses of Internet in Spain, 2000-2001.

- 3.1. Tables on Spain (Organized by Variables)
 - 3.1.1 Internet use variables
 - 3.1.2. Demographical and sociological variables of Internet users

4. THE NETWORK SOCIETY IN THE SPANISH REGIONS. A commented summary of the evidence on the uses of Internet in Spanish Regions, 2000-2001

- 4.1. Tables on Spanish Regions (Organized by Variables)
 - 4.1.1. Internet use variables
 - 4.1.2. Demographical and sociological variables of Internet users
- 5. METHODOLOGICAL NOTE
 - 5.1. Procedure followed in the elaboration of this analytical summary
 - 5.2. Description of Studies & Surveys included in the Data Base
 - 5.2.1. List of Studies
 - 5.2.2. Characteristics of each study
- 6. APPENDICE: LISTING OF VARIABLES ANALYZED
 - 6.1. Internet use variables
 - 6.2. Demographical and sociological variables of Internet users



3. THE SPANISH NETWORK SOCIETY

A commented summary of the evidence on the uses of Internet in Spain, 2000-2001.

The Internet, as it has happened in most of the developed countries all over the world, has had a gradual introduction in Spain during the last 90's. In the early stage it was a technology mainly available at universities and research centres. It was also an expensive technology. This is why there were few people were using Internet in the mid-1990s: only 0.8% of Spanish population in 1996 used the Internet (Estudio General de Medios, EGM). But, in only five years time there has been a significant increase in the growth rate of Internet users, probably due to decrease in cost. In 2001, according to EGM; 20.3% of Spaniards aged 14 or more were Internet users (See Fig 6). This percentage may not seem to be very high, specially if we take into account the number of Internet users in other countries, such as UK, Finland or other countries of the EU, but if we take as an estimate the lowest yearly growth rate from 1996 until 2001, which is 50%, and we take its half as a plausible yearly growth rate for the next four years, the result is that by the year 2005 there would be over 17 million Internet users in Spain, which would represent almost half of the population aged 14 or more. The implication of this is that the Internet is a growing and unstoppable phenomenon which is becoming everyday more pervasive part of our lives, in the same manner that happened some years ago with technologies such as the telephone or the television.

| | EGM (2001) | |
|-------------------|----------------------------------------|------------------------|
| | % of persons connected to the Internet | Yearly growth rate (%) |
| 1996 | 0.8% | - |
| 1997 | 2.7% | 237 |
| 1998 | 4.8% | 77 |
| 1999 | 7.2% | 50 |
| 2000 | 11.3% | 56 |
| 2001 | 20.3 % | 79 |
| | | |
| Total 1996 - 2001 | | 2437 |

Fig 6- Evolution of percentage of persons connected to the Internet (1996 – 2001)

According to several studies, most Internet users (between 44% and 54.7% of Internet users depending on the study) connect to the Internet from their own households⁵⁶. This is surprising because the place with the highest Internet access is the place of work. The average of households connected to the Internet is only between 10% and 14% of all Spanish households⁵⁷, a low number if we take into account that between 32% and 37% of the households in Spain have a computer⁵⁸, while the percentage of business firms with Internet access is of 64.5%⁵⁹. What is surprising is that if workplace is the place with highest Internet access, the number of Internet users should be higher than the number of Internet users in households, and not the other way around. But this is not the case. If we look at the evolution of the number of Internet users we see that at the onset of Internet use in Spain, the place where most people connected to the Internet was the workplace, and the main reasons for that were the high cost associated to the use of the Internet and the lack of general knowledge about what the Internet was or its usefulness. Nowadays, there is an inversion of the trend, because although the amount of business firms with Internet connection is six times the number of households with Internet connection, the yearly growth rate of Internet household users is positive while the yearly growth rate of Internet work users is negative. As said earlier, in Spain there is a high percentage of business firms that are Internet connected (64.5% of all the firms). However, only 24% of Spanish business firms have a website⁶⁰. Our hypothesis is that the use of Internet as a business tool is currently rather limited. Firms with a web page consider that the main objective of its page is to provide information about the firm or about its products (70% of business firms) and only 25.3% of firms consider e-commerce as the main objective of their web page⁶¹. In addition, 65% of business firms have no income from e-commerce⁶².

- ⁵⁸ See V.9 ⁵⁹ See V.53
- ⁶⁰ See V.53
- ⁶¹ See V.90
- ⁶² See V.94

⁵⁶ See V.19

⁵⁷ See V.1

According to business firms with e-commerce, the main problems for selling on-line their products are the distrust of in the mode of payment and Internet security (25.1% of mentions) and the lack of knowledge of the Internet (17.4% of mentions)⁶³. Best-sold products are CDs (24.8%) and books (21%)⁶⁴, which are not only popular and affordable but also products that people are ready to buy without physically touching them, because shoppers know the kind of information contained in the product before buying it . In sum, there is a limited use of the Internet in the daily practice of business firms. So, their workers are not frequent users of Internet at work. As a result, people who do want to connect to the Internet, predominantly do it at home.

Another highly relevant feature to understand the use of the Internet is the age of Internet users. According to all the studies, the Internet users who are between 25 and 34 years old represent about one third of the total Internet users (between 30% or 38% depending on the study), which is the highest percentage of any age group(See Fig 7). One of the possible causes of this readiness to accept the Internet may be that this generation grew up with videogames and computers, so the Internet could be taken as one step further. These people represent the young work force of the country, which means not only that the Internet is for personal use, but also may be in the near future for business use, although business uses of the Internet in Spain are only in their beginning. The frequency for the rest of the other age groups decreases as people are younger or older. But there is a point in which the percentage of Internet users dramatically decreases, and it is at the age of 45 or older (This group are only 9% of all Spanish Internet users). This age digital divide could probably be leave out of the information society the older generations if they do not learn how to use the Internet. This age gap has serious social consequences beyond the group of retired people. Someone who is 45 years old is expected to continue working for at least 20 years more, since retirement age in Spain is 65. This means that these workers will be at a disadvantage in a rapidly changing labor market, as the dynamic e-conomy transforms business and work.

| | EGM (2001) | AIMC (2001) | eEspaña 2001 |
|--------------------------------|------------|-------------|--------------|
| < 14 years old | | | 3.4% |
| Between 14 – 19 years old | 18.5% | 9.3% | |
| Between 20 – 24 years old | 19.8% | 20.7% | |
| Between 25 – 34 years old | 30.3% | 38.6% | |
| Between 35 – 44 years old | 19.4% | 19.9% | |
| Between 45 – 54 years old | 9% | 8.8% | |
| Between 55 – 64 years old | NA | 2.1% | |
| > 65 years old | NA | 0.5% | 0.7%% |
| Doesn't know or doesn't answer | 3% | 0.2% | |

Fig 7- Distribution of Internet users by their age

There is also a gender gap. While 61.1% of Internet users are men, only 38.9% are women⁶⁵. However, the difference of Internet use between genders decreases as Internet use increases, which may be due to the high growth rate of Internet users in the young generations. Although there are no data comparing the age-gender variables, we could hypothesize that the gap will not decrease in the older generations because women in this group do not work and do not have studies, which means a lack of motivation and skills for using the Internet.

Another interesting feature of Internet users is their cultural level. The higher the educational level is, the higher the percentage of Internet users is. In Spain, 52.1% of Internet users have a University degree, only 8.6% of Internet users have primary education and less than 1% have no studies⁶⁶. Below secondary education there are few Internet users, epitomizing the educational component of the digital divide.

Regarding the social class, it could be thought that high class people is the social group with highest Internet access. Surprisingly it is not: the medium-medium class has the highest percentage of Internet users (39.7%). If we take into account the evolution of the percentage of Internet users according to their social

⁶³ See V.74

⁶⁴ See V.40

⁶⁵ See V.130

⁶⁶ See V.138



class, we see that for the 1997-2001 period there has been a negative growth rate of high-class Internet users (-30.5%), while there has been a growth rate of 38.3% of medium-medium class Internet users⁶⁷. If we combine the education and social class features we could hypothesise that Internet used is not defined by income but by education. The digital divide is not between people with and without money, because nowadays the Internet is an affordable technology for most people: the digital divide would be between educated and non-educated people, but not because of the Internet access but because of the Internet content: educated Internet users were the first designers of Internet content.

The household size is another interesting reference point that confirms many data of the previously analysed features. The lowest percentage of Internet users belongs to households with one person (4.8% or 6% depending on the source) and to households with six people (5.2% or 6% depending on the source), while the highest belongs to households where four people live (35.3% or 31.3% depending on the source)⁶⁸. On the one hand, households with one person are usually households where old people live, and households with six people are usually households where families of low social class live. On the other hand, households with four people represent medium class families, in which the youngsters live with parents because they still do not have enough money to live on their own.

It can be stated that Internet is an urban phenomenon, not a rural one. Towns with less than 2,000 inhabitants show the lowest percentage of Internet users (only 3%), while the highest percentages of Internet users is located in middle-size towns (Towns with 50,000-200,000 inhabitants have 23.5% of Internet users). Surprisingly, large metropolitan areas have only 9% of users, which contradicts the trend in other countries⁶⁹. We could suggest that the cause is that in large metropolitan areas the statistically predominant social classes are medium-low and lower class, among which the use of Internet is still low, while the relative percentage of medium-medium class over the total population of the town is higher in the middle sized towns.

Concerning the marital status of Internet users, the percentage of single users is the highest (56.9%), while the percentage of widow users is the lowest $(0.4\%)^{70}$. These data are in concordance with the data referring to number of people in households and age of Internet users.

How is Internet used? We could suggest that there are several typologies of uses of the Internet. One of the main uses of the Internet is the search for information, either from information sources (89.5% of users) or general media information (81.6% of users). This percentage decreases when the searched information is more specific, such as financial information (34.2% of users) or weather forecast information (21.7% of users) (See Fig 8). The hypothesis here could be that Internet is an informational tool, and the more specific the information is the lower the percentage of Internet users (maybe because of the previously mentioned cultural factor). Internet is a principal source of information because it has two big advantages over other sources: it is quick and there is access to worldwide information. Business firms specially value these advantages when they search for information about their competitors. Another data that supports this hypothesis is the number of bookmarks stored in browsers: 38.8% of Internet users store between 11 and 50 bookmarks⁷¹, which may be considered a high because it means that at least the user usually visits between 11 and 50 pages of his interest.

⁶⁷ See V.140

⁶⁸ See V.124

⁶⁹ See V.128

⁷⁰ See V.137 ⁷¹ See V.39

| | AIMC (2001) | CIS (2001) | Tecnologías información (2000) |
|----------------------------------------------------------------|-------------|------------|--------------------------------|
| Searching for information in web directories or search engines | 89.5% | 80.7% | 82% |
| Reading news and headlines in online newspapers and magazines | 81.6% | 50.1% | |
| Sending short messages to mobile phones | 56.4% | 29.7% | |
| Downloading MP3 | 39.4% | | 21.2% |
| Consulting financial information | 34.2% | | |
| Consulting the movies /entertainment / movie guide | 29.1% | | |
| Sending e-cards | 29% | | |
| Searching for phone numbers or addresses | 26.2% | | |
| Searching for a job | 25.2% | 18.2% | |
| Consulting the weather forecast | 21.7% | | |
| Consulting the TV guide | 19.6% | | |
| Network games | 19.3% | 13.6% | |
| Videoconference | 6.9% | 2.9% | |

Fig 8 - Distribution of Internet users according to their kind of activity when surfing the web

Internet is as a communication tool, either individual or in group. For individual communication, the most important use is email (74.2% or 95.5% of users depending on the source). Email is followed by sending messages to mobile phones (56.4%), sending e-cards (29%) and videoconference (6.9%). Regarding the group communication, only 21.1% users chat⁷². If we analyse these data we do not find support to the idea that Internet is an isolating technology, because the data clearly show its communicational use. On the other hand, Internet is not a substitution for other forms of communication, such as phones. In Spain, the number of mobile phone users is increasing at a fast pace: in 1995 the number of mobile phone users was of 944,000, while the number for 2000 was 24,344,000 users⁷³, which shows the quick penetration of this technology due to the lowering of its cost and availability of the area coverage for mobile telephony.

The Internet is also a source of leisure and entertainment. Internet users download music using mp3 technology (39.4% of users)⁷⁴; visit adult websites (38% of users)⁷⁵ and play network games (19.3% of users) (See Fig 8). It could be hypothesized that mp3 downloaders are young people who download free mp3 because they do not have money to buy the original CD, although the sound quality of mp3 is lower. Regarding the adult websites visitors, we could say that Internet allows the visitor's privacy and the comfort of not having to go out from home.

Internet can be regarded as an instrumental tool: 25.2% of Internet users search for a job by Internet (See Fig 8). This use is highly selective due to the kind of job offers found on the Internet, which are usually related to the field of technology.

It is also relevant to analyze frequency of connection to the Internet. Nowadays, the majority of Internet users connect to the Internet daily (43.1% of users), while only 18.8% of users connect to it monthly. At the very beginning of the penetration of the Internet, users used mostly to connect to it weekly or occasionally, probably because of the cost and of the few household with access. As these two facts have considerably changed, the data about the evolution the frequency of use for the 1997-2001 period show that the growth rate for the "daily" variable is of 72%, while the growth rate for the "monthly" option is 7% for the 1997-2001 period⁷⁶. This means that while the daily variable growth rate has significantly increased, the monthly variable growth rate has increased only a little. We could hypothesized that the Internet is everyday more a part of our life.

Another social aspect that has been affected by the Internet is education. There are no data for Spain regarding the educational use of Internet at primary or secondary schools, but the available data show that

⁷² See V.26

⁷³ See V.15

⁷⁴ See V.31 ⁷⁵ See V.32

⁷⁶ See V.32



Internet is an educational tool for adults: 34.6% of the online education courses are economic and finances courses⁷⁷. It is also important note that 47% of online courses last less than 50 hours⁷⁸. It could be inferred that these courses are professional and training courses addressed to the work force. Another remarkable fact is that online education tends to be cheaper than traditional education: the cheaper the cost/credit is the higher the number of online courses is.

As in other countries, telecommuting is not a widespread practice. Only 2.8% of the total working population in Spain are telecommuters⁷⁹. Instead of the idea of "telecommuting" we should think about the concept of "work online" from a variety of places, including the workplace.

We have discussed the data on e-commerce earlier. Let us now take into account e-banking. The fact is that 49% of Internet users do not use e-banking, but 51% of users do it⁸⁰. The main causes for not doing it are the lack of Internet security (24%) and the lack of customised services (23.6%)⁸¹. On the other hand, online bank users remark as most valuable aspects its availability (49.2%) and its easiness (28.1%)⁸². If we compare the data in the e-commerce and the e-banking areas, we could suggest that it is the same kind of Internet user who practises both activities: if an Internet user has an online bank account his readiness to shop on the Internet is higher than somebody who has not.

Let us address now the issue of Internet and sociability. Since the onset of the Internet much has been said about this matter, specially on the idea of Internet as an isolating technology. It has been previously showed that the Internet is a communication tool, by means of e-mail use and mobile messaging. In addition, we could say that direct sociability is not affected by Internet because only 8.4% of Internet users substitute the time spent in the Internet for going to the cinema or only 10.1% for going out with friends⁸³. Regarding indirect sociability, Internet may affect activities such as watching TV, but it is still very early to know the real impact of the Internet in other media.

In sum, like in the Catalonia case, Internet in Spain is characterized as a personal and communicational technology, fully weaved into the lives of people. It does not isolate, in fact it expands social networks. And it is primarily a tool of personal expression and educational development. However, the business uses of the Internet are still very limited in Spain, with the major exception of e-banking, probably due to a systematic effort undertaken by the banking industry. There is a substantial gap in the uses of Internet between the young people on the one hand, and the mature and older segments of the population on the other hand. There is also an educational divide between the highly educated segment of the population and the rest. So, the users of the Internet clearly represent the newest, and most dynamic part of the Spanish society. That this group does not isolate itself from the mainstream of society, thus adding another layer to the division of society, depends to a large extent on public policy initiatives and also on the openness by business firms to the advantages provided by networking technology.

⁸⁰ See V.46 ⁸¹ See V.88

⁷⁷ See V.118

⁷⁸ See V.122

⁷⁹ See V.86

⁸² See V.87

⁸³ See V.25



3.1 Tables on Spain (*)

(Organized by Variables)

(*) We have organized the tables according to the variables we have studied on the basis of available data. We have numbered the variables, given one number to each variable, as per the list of variables shown in the appendice of this working paper.

Thus, tables do not have numbers, variables do. Each number is unique for each variable. All data concerning the variable from various sources are included in the table characterizing each variable. However, since our study concerns three different contexts: Catalonia, Spain, and Spanish Regions, tables are presented in three different blocks at the end of each section of the paper. For each context, we continue to identify the variables by their unique number, but naturally the data for the same variable are different in each one of the three contexts, and so are the tables that share the same number of the end of the three sections.

In each table we have indicated the specific source for each one of the statistics displayed in the table. Statistics may differ and usually do. This is exactly the purpose of our study: to show the diversity of estimates for the same variable, referring the reader to the methodological note in appendice for her/him to evaluate the reliability of each one of the sources presented.



3.1.1 Internet use variables (Spain)

Access to Internet and use by households and persons in Spain

1. % Households connected to the Internet

| EGM ⁸⁴ (2001) | AIMC (2001) | eEspaña 2001 ⁸⁵ | Telefónica ⁸⁶ (2001) | CIS (2001) | Tecnologías información (2000) |
|--------------------------|-------------|-------------------------------|---------------------------------|------------|--------------------------------|
| 14.3% | | 10% | 10% | NA | 14.2% |

% Persons connected to the Internet 3.

| EGM (2001) | AIMC (2001) ⁸⁷ | eEspaña 2001 | Telefónica (2001) | CIS (2001) | AECE (2001) |
|------------|------------------------------|--------------|-------------------|------------|-------------|
| 20.3% | | 13.7% | 13.7% | 23.9% | 23.5% |

5. Evolution of percentage of persons connected to the Internet (1996 - 2001)

| | EGM (2001) | | | | |
|-------------------|----------------------------------------|------------------------|--|--|--|
| | % of persons connected to the Internet | Yearly growth rate (%) | | | |
| 1996 | 0.8% | - | | | |
| 1997 | 2.7% | 237 | | | |
| 1998 | 4.8% | 77 | | | |
| 1999 | 7.2% | 50 | | | |
| 2000 | 11.3% | 56 | | | |
| 2001 | 20.3 % | 79 | | | |
| | | | | | |
| Total 1996 – 2001 | | 2437 | | | |

7. Distribution of households connected to the Internet by year of connection

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|-------------------------------|------------|-------------|--------------|-------------------|------------|
| Households connected to the | 52.9% | | | | |
| Internet in the last year | | | | | |
| Households connected to the | 45.4% | | | | |
| Internet more than a year ago | | | | | |
| Doesn't know / doesn't answer | 1.7% | | | | |

8. Distribution of persons connected to the Internet by year of connection

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|--------------------------------|------------|-------------|--------------|-------------------|------------|
| Less than 6 months | | 8.2% | | | |
| Between 6 and 12 months | | 10.4% | | | |
| More than a year and less than | | 14.8% | | | |
| two years | | | | | |
| More than two years and less | | 17.2% | | | |
| than three years | | | | | |
| More than three years and less | | 25.6% | | | |
| than five years | | | | | |
| More than five years | | 17.8% | | | |
| Doesn't know / doesn't answer | | 5.9% | | | |

9. % Households with a computer

 ⁸⁴ All percentages in EGM are over the total population in Spain except when indicated
 ⁸⁵ All percentages in eEspaña 2001 are over the total population in Spain except when indicated. Original source: INRA Europe 2000
 ⁸⁶ All percentages in Telefónica are over the total population in Spain except when indicated. Original source EITO 2001

⁸⁷ The percentage is omitted in this case because the only way to fill in the survey was by Internet.



| EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2000) |
|------------|-------------|--------------|-------------------|------------|
| 32.5% | | 40% | | 36.7% |

11. % Internet connected persons among persons with access to a computer

| EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2000) |
|------------|-------------|--------------|-------------------|------------|
| 60.6 | | | | 59.4% |

14. % of mobile phone users over Spanish population

| EGM (2001) | AIMC (2001) | eEspaña 2001 ⁸⁸ | Telefónica (2001) ⁸⁹ | CIS (2001) |
|------------|-------------|----------------------------|---------------------------------|-------------------|
| | | 64.5% | 64.5% | 58% ⁹⁰ |

15. Evolution of mobile phone users (1995 - 2001)

| | Telefónica (2001) | |
|-------------------|------------------------------|------------------------|
| | Number of mobile phone users | Yearly growth rate (%) |
| 1995 | 944,000 | - |
| 1996 | 2,996,000 | 217 |
| 1997 | 4,337,000 | 44 |
| 1998 | 7,051,000 | 62 |
| 1999 | 15,005,000 | 112 |
| 2000 | 24,344,000 | 62 |
| Total 1995 - 2001 | | 2478 |

16. Distribution of Internet users according to their frequency of connection to the Internet (% of Internet users over total Internet user)

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|--------------|------------|-------------|--------------|-------------------|------------|
| Daily | 43.1% | | | | |
| Weekly | 38% | | | | |
| Monthly | 18.8 | | | | |
| Occasionally | NA | | | | |

17. Evolution of percentage of Internet users by frequency of connection to the Internet (% of Internet users over total Internet users) (1997 - 2001)

| | | | | EGM | (2001) | | | | |
|--------------------------------------|-----------------------------------------------------------------------|------------------------------|-----------------------------------------------------------------------|------------------------------|--------------------------------------------------------------------|------------------------------|-----------------------------------------------------------------------|----------|-----|
| | Daily Weekly | | ekly | Month | Monthly | | Occasionally | | |
| | % of persons over total persons connected to the Internet | Yearly growth rate (%) | % of persons over total persons connected to the Internet | Yearly growth rate (%) | % of persons over total persons connected to the Internet | Yearly growth rate (%) | % of persons over total persons connected to the Internet | rate (%) | wth |
| 1997 | 25% | | 28.8% | | 17.5% | | 28.7 | | |
| 1998 | 31.1% | 24 | 30% | 4 | 12.5% | -28 | 26.4 | -8 | |
| 1999 | 30.9% | - 0.64 | 27.3% | 9 | 15.3% | 22 | 26.6 | 0.7 | |
| 2000 | 38.3% | 23 | 36.7% | 34 | 9.8% | -35 | 15.3 | -42 | |
| 2001 | 43.1% | 12 | 38% | 3 | 18.8% | 91 | NA | | |
| Total 1997- 2001 ⁹¹ | | 72 | | 31 | | 7 | | -46 | |

 ⁸⁸ Original source : CMT, Informe sobre la competencia en el mercado de telefonía móvil
 ⁸⁹ Original source : CMT, Informe sobre la competencia en el mercado de telefonía móvil
 ⁹⁰ Over a sample of Spanish population
 ⁹¹ Except in the group "occasionally", in which the data are only available until the year 2000, so the value is in that case "Total 1997-2000"



| | | AIMC | (2001) | |
|-------------------------------|-----------|-------|--------------------------------|----------------------|
| | Household | Work | University / Centre of studies | Cybercentre/ Library |
| Several times per day | 23.7% | 34.2% | 5.3% | 0.6% |
| Every day | 38.4% | 14.2% | 5.2% | 1.1% |
| Several times per week | 16.2% | 6.1% | 6.9% | 2.6% |
| Once a week | 4.7% | 2.2% | 3.9% | 2.2% |
| Twice a month | 1.8% | 1.1% | 3.3% | 4.5% |
| Once a month | 0.8% | 0.4% | 1.6% | 3% |
| Less than once a month | 0.7% | 0.9% | 3.9% | 9.3% |
| Never or almost never | 9.5% | 28.9% | 44.9% | 52.5% |
| Doesn't know / doesn't answer | 4.4% | 11.9% | 25% | 24.1% |
| | | | | |
| Total | 100% | 100% | 100% | 100% |

18. % of Internet users distributed by place of connection and by frequency of use

19. % of Internet users by place of Internet connection (over total persons connected to the Internet)

| | EGM (2001) | eEspaña 2001 ⁹² | Telefónica (2001) | CIS (2001) |
|----------------------------------------|------------|----------------------------|-------------------|------------|
| Household | 54.7% | 44% | 55% | |
| Work | 31.0% | 33% | | |
| University / Centre of studies | 16.5% | 12% | | |
| Other / Doesn't know or doesn't answer | 20.4% | 11% | | |

20. Evolution of percentage of Internet users by place of Internet connection (over total persons connected to the Internet) (1997 – 2001)

| | | | | EGM (| 2001) | | | |
|---------------------|------------|--------|------------|--------|------------|------------------------|------------|-----------------|
| | Household | | Wo | Work | | University / Centre of | | clude "doesn't |
| | | | | | st | udies | know or do | besn't answer") |
| | % of | Yearly | % of | Yearly | % of | Yearly growth | % of | Yearly growth |
| | persons | growth | persons | growth | persons | rate | persons | rate |
| | over total | rate | over total | rate | over total | (%) | over total | (%) |
| | persons | (%) | persons | (%) | persons | | persons | |
| | connected | | connected | | connected | | connected | |
| | to the | | to the | | to the | | to the | |
| | Internet | | Internet | | Internet | | Internet | |
| 1997 | 31.7% | | 42.3% | | 24.2% | | 8.2% | |
| 1998 | 39.9% | 25 | 39.9% | -5 | 21% | -13 | 11.3% | 37 |
| 1999 | 45.1% | 13 | 40% | 0.2 | 19.8% | -5 | 9.1% | -19 |
| 2000 | 52.5% | 16 | 40.7% | 1 | 18.2% | -8 | 9% | -1 |
| 2001 | 54.7% | 4 | 31% | -23 | 16.5% | -9 | 20.4% | 120 |
| | | | | | | | | |
| Total 1997- 2001 | | 72 | | -26 | | -31 | | 140 |

22. Weekly average time of connection to the Internet

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|--------------------------------|------------|-------------|--------------|-------------------|------------|
| Connected to the Internet less | | 2.7% | | | |
| than an hour | | | | | |
| Connected to the Internet | | 13.9% | | | |
| between 1 – 4 hours | | | | | |
| Connected to the Internet | | 26.5% | | | |
| between 4 –10 hours | | | | | |
| Connected to the Internet | | 34.7% | | | |
| between 10 – 30 hours | | | | | |
| More than 30 hours | | 21.1% | | | |
| Doesn't know or doesn't | | 1.1% | | | |

⁹² Original source: AIMC (2001)



| answer | | | |
|--------|--|--|--|
| | | | |
| | | | |

23. Monthly average time of connection to the Internet (Measured in hours/month)

| EGM (2001) | AIMC (2001) | eEspaña 2001 ⁹³ | Telefónica (2001)94 | CIS (2001) |
|------------|-------------|----------------------------|---------------------|------------|
| | | 8.7 | 8.1 | |

24. Intensity of Internet use by day of the week

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|--------------------------------|------------|-------------|--------------|-------------------|------------|
| From Monday to Friday | | 45.5% | | | |
| Weekends and holidays | | 17% | | | |
| Any day of the week | | 37.1% | | | |
| Doesn't know or doesn't answer | | 0.6% | | | |

25. % of Internet users who substitute the time spent in Internet for other activities

| AIMC (2001) 95 | |
|---------------------------------------------|-------|
| Watch TV | 65% |
| Do nothing | 58.3% |
| Search for information in libraries. guides | 39.9% |
| Sleep | 25.5% |
| Read books | 20.7% |
| Study | 13.8% |
| Do sport | 13.1% |
| Go out for a walk / with friends | 10.1% |
| Go to the cinema | 8.4% |
| Work | 6.1% |
| Other activities | 3.7% |

26. Distribution of Internet users according to their kind of activity in the Internet⁹⁶

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) | Tecnologías información (2000) |
|----------------|---------------|----------------|-----------------|----------------------|------------|--------------------------------------|
| World Wide Web | 89.7% | 93% | 96% | | 85.8% | |
| e-mail | 74.2% | 95.5% | 61% | | 75.5% | 42% |
| FTP | 30.5% | 35.3% | | | 20.4% | 35.9% |
| Chat | | 33.5% | 28% | | 21.9% | |
| Newsgroups | | 13.7% | 10% | | 3.9% | |
| Telnet | | 7.2% | | | 3.2% | |
| Other | 44.8% | 18.9% | 26% | | | |

27. Evolution of Internet users according to the kind of activity on the Internet

| EGM (2001) | | | | | | | | |
|-----------------------------------------------------------------------|-----------------------|-----------------------------------------------------------------------|-----------------------|--------------------------------------------------------------------|-----------------------|-----------------------------------------------------------------------|--------------------|--|
| WWW | | E-mail | | FTP ⁹⁷ | | Others (Include "doesn't know or doesn't answer") | | |
| % of persons over total persons connected to the Internet | Growth rate (%) | % of persons over total persons connected to the Internet | Growth rate (%) | % of persons over total persons connected to the Internet | Growth rate (%) | % of persons over total persons connected to the Internet | Growth rate (%) | |

⁹³ Original source: Net Value (2001)

33 of 104

⁹⁴ Original source: Net Value (2000) ⁹⁵ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers. The Telefónica (2001) study report the same finding. ⁹⁶ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers ⁹⁷ FTP stands for "File Transfer Protocol"



| 1997 | 78.3% | | 67.8% | | 35.7% | | 31.8% | |
|-------|-------|----|-------|----|-------|-----|-------|----|
| 1998 | 80.4% | 2 | 76.3% | 12 | 40.2% | 12 | 29.2% | -8 |
| 1999 | 82.8% | 2 | 74.7% | -2 | 34% | -15 | 26.6% | -8 |
| 2000 | 86% | 3 | 81.3% | 8 | 38.1% | 12 | 27.1% | -1 |
| 2001 | 89.7% | 4 | 74.2% | -8 | 30.5% | -19 | 44.8% | 60 |
| | | | | | | | | |
| Total | | 14 | | 9 | | -14 | | 40 |
| 1997- | | | | | | | | |
| 2001 | | | | | | | | |

28. Distribution of Internet users according to the kind of activity when surfing the web⁹⁸

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) | Tecnologías información (2000) |
|----------------------------------------------------------------------------|---------------|----------------|--------------|-------------------|------------|-----------------------------------|
| Searching for information in web directories or search engines | | 89.5% | | | 80.7% | 82% |
| Reading news and headlines in online newspapers and magazines | | 81.6% | | | 50.1% | |
| Sending short messages to mobile phones | | 56.4% | | | 29.7% | |
| Downloading MP3 | | 39.4% | | | | 21.2% |
| Consulting financial information | | 34.2% | | | | |
| Consulting the movies /entertainment / movie guide | | 29.1% | | | | |
| Sending e-cards | | 29% | | | | |
| Searching for phone numbers or addresses | | 26.2% | | | | |
| Searching for a job | | 25.2% | | | 18.2% | |
| Consulting the weather forecast | | 21.7% | | | | |
| Consulting the TV guide | | 19.6% | | | | |
| Network games | | 19.3% | | | 13.6% | |
| Videoconference | | 6.9% | | | 2.9% | |

31. % Internet users who use Napster

| EGM (2001) | AIMC (2001) | eEspaña 2001 ⁹⁹ | Telefónica (2001) | CIS (2001) |
|------------|-------------|----------------------------|-------------------|------------|
| | | 20% | | |

32. % Internet users who visit adult websites

| EGM (2001) | AIMC (2001) | eEspaña 2001 ¹⁰⁰ | Telefónica (2001) | CIS (2001) |
|------------|-------------|-----------------------------|-------------------|------------|
| | | 38% | | |

 ⁹⁸ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers
 ⁹⁹ Original source: Net Value (2001)
 ¹⁰⁰ Original source: Net Value



33. Distribution of Internet users according to the main problems they face when surfing Internet

| AIMC (2001) ¹⁰¹ | | | | |
|------------------------------|-------|--|--|--|
| Slow speed | 82.1% | | | |
| Quality of phone connection | 46.3% | | | |
| Too much advertising | 41.1% | | | |
| Phone cost | 41% | | | |
| Security | 38% | | | |
| Quality of service providers | 26.6% | | | |
| Lack of confidentiality | 22.9% | | | |
| Language | 21.5% | | | |
| Cost of the service provider | 13.3% | | | |
| Other problems | 4% | | | |

34. Most visited .es domains over most visited websites (ordered by number of visits)

| Telefó | nica (2001) ¹⁰² |
|--------------------|----------------------------|
| Website | Number of visited webs |
| | |
| Terra España | 759.2 |
| Ya.com | 283.8 |
| Yahoo.es | 163.4 |
| Navegalia | 102.3 |
| EBankinter | 66.1 |
| Grupo Intercom | 40.6 |
| Páginas Amarillas | 35.2 |
| World Online | 24.0 |
| La Caixa | 21.8 |
| Infojobs.net | 21.6 |
| Segundamano | 13.7 |
| Infobolsa | 12.7 |
| Plus.es | 12.1 |
| Corazón Gay | 11.4 |
| Grupo Anuntis | 11.4 |
| Canal 21 | 11.2 |
| BOE | 7.1 |
| Agencia Tributaria | 4.4 |
| IDG | 3.4 |

35. Distribution of email users according to the weekly average of sent / received emails

| AIMC (2001) | | | | |
|--------------------------------|----------|-------|--|--|
| | Received | Sent | | |
| Less than five | 10.8% | 23.5% | | |
| Between 5 and 20 | 40.3% | 50.7% | | |
| Between 21 and 50 | 25.5% | 16.5% | | |
| Between 51 and 100 | 13.0% | 5.8% | | |
| More than 1000 | 10.2% | 3.0% | | |
| Doesn't know or doesn't answer | 0.2% | 0.9% | | |

36. Distribution of email users according to the email software used

| | AIMC (2001) | |
|----------------------|-------------|--|
| Outlook (Microsoft) | 64.2% | |
| Messenger (Netscape) | 12.6% | |
| CC:mail (Lotus) | 2.4% | |
| Exchange (Microsoft) | 2.2% | |

¹⁰¹ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers
 ¹⁰² The data refer to March 2001. Original source: OJD (2001)



| Eudora | 2.2% |
|--------------------------------|------|
| Other software | 6.6% |
| Doesn't know or doesn't answer | 9.8% |

37. Distribution of email users according to the frequency of received spamming

| | AIMC (2001) | |
|--------------------------------|-------------|--|
| More than one every day | 17.8% | |
| One per day | 4.4% | |
| Several per week | 25.1% | |
| One per week | 5.4% | |
| Several per month | 13.2% | |
| One per month | 4.9% | |
| Lower frequency | 14.9% | |
| Never | 14.1% | |
| Doesn't know or doesn't answer | 0.3% | |

38. % of Internet users with a personal website

| AIMC (2001) | | | | |
|--------------------------------|-------|--|--|--|
| Yes | 21.4% | | | |
| No | 76.6% | | | |
| Doesn't know or doesn't answer | 1.9% | | | |

39. Distribution of Internet users by number of bookmarks stored in their browsers

| AIMC (2001) | | |
|--------------------------------|-------|--|
| No bookmarks stored | 14% | |
| Between 1 and 10 bookmarks | 18.3% | |
| Between 11 and 50 bookmarks | 38.8% | |
| Between 51 and 100 bookmarks | 13.7% | |
| More than 101 bookmarks | 9.2% | |
| Doesn't know or doesn't answer | 6.8% | |

E-business related uses by persons and households in Spain

40. Distribution of Internet shoppers according to the product they shop on the Internet

| | AIMC (2001) | Telefónica (2001) ¹⁰³ |
|------------------------------------------------|-------------|----------------------------------|
| Books / Magazines | 18.8% | 21% |
| Cd's | 12.7% | 24.8% |
| Journeys /Entertainment / Spare time / Tickets | 12.6% | 16.3% |
| Hardware | 12.2% | |
| Software | 11.7% | 9.9% |
| Electronic items | 7.4% | 9.6% |
| Video /DVD | 6.8% | |
| Food / Drinks | 3.9% | |
| Clothes | 3.1% | |
| Flowers | 2.7% | |
| Financial services | 1.2% | |
| Mobile phones | 0.9% | |
| Cars / Motorbikes / Accessories | 0.8% | |
| Internet services and domains | 0.8% | |
| Other | 4.2% | |

41. Distribution of Internet shoppers according to the yearly amount of money they have spent when shopping on the Internet

 $^{^{\}rm 103}$ The eEspaña 2001and the AECE (2001) study report the same finding



| | AECE (2001) |
|--------------------------------|-------------|
| Less than 5.000 ptas | 19.3% |
| Between 5.000 and 10.000 ptas | 12.9% |
| Between 10.000 and 25.000 ptas | 26.4% |
| Between 25.000 and 50.000 ptas | 13.1% |
| More than 50.000 ptas | 28.4% |

42. Distribution of Internet shoppers according to their reasons for shopping on the Internet

| | Telefónica (2001) 104 | |
|----------------------------------|-----------------------|--|
| Easier | 37.8% | |
| Cheaper products | 21.5% | |
| It's the only way for shopping | 16.2% | |
| Because it's fast | 13% | |
| To try it | 9.4% | |
| Better accessibility to products | 2.8% | |
| Other | 1% | |

43. Distribution of Internet users according to their reasons for not shopping on the Internet (% over Internet users who don't shop on the Internet)¹⁰⁵

| Telefónica (2001) / AECE (2001) | | |
|-------------------------------------------------|-------|--|
| Lack of information | 28.6% | |
| Distrust in the mode of payment | 25.5% | |
| It is not advantageous | 24.9% | |
| Afraid of giving personal data | 24.3% | |
| Distrust in the way the product is presented | 17.3% | |
| The product is not available on the Internet | 5.4% | |
| Not very much diversity in the offer of product | 2.5% | |
| Problems for receiving the product at home | 2.2% | |
| Cost of the call | 1.9% | |
| Shipping costs | 0.6% | |

44. Distribution of Internet shoppers according to the mode of payment on the Internet (% of Internet shoppers over Internet shoppers who have bought a service/product in the last 12 months)

| | AIMC (2001) | AECE (2001) ¹⁰⁶ |
|--------------------------------|-------------|----------------------------|
| Credit card | 56.3% | 55.2% |
| Company credit card | 2% | |
| Payment upon reception | 29.4% | 40.9% |
| Bank charge | 3.2% | 9.7% |
| Bank transfer | 5.3% | 2.7% |
| Other | 1.7% | 5.8% |
| Doesn't know or doesn't answer | 2% | |

45. Distribution of Internet users according to their opinion about credit card security on the Internet¹⁰⁷

| | Telefónica (2001) ¹⁰⁸ | AIMC (2001) |
|--------------------------------|----------------------------------|-------------|
| Definitely agree | 5% | 8.3% |
| Generally agree | 23% | 31.5% |
| Hesitant | 21% | 10.7% |
| Generally disagree | 26% | 29.7% |
| Definitely disagree | 14% | 18.4% |
| Doesn't know or doesn't answer | 11% | 1.5% |

¹⁰⁴ The eEspaña 2001and the AECE (2001) study report the same finding
 ¹⁰⁵ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers

¹⁰⁶ The total sum of percentages is higher than 100% because many of the surveyed persons marked two or more answers

¹⁰⁷ The surveyed persons expressed their level of agreement to the sentence "The use of credit cards for on-line shopping is safe"
 ¹⁰⁸ Original source: CommerceNEt, Encuesta sobre los usarios de Internet y el comercio electrónico (junio 2000)



46. % of on-line banking over Internet users (distributed by kind of use)

| AIMC (2001) | | |
|-------------------------------------------------|-------|--|
| Only to consult the balance summary | 24.9% | |
| Consult of the balance summary and transactions | 25.1% | |
| No | 49% | |
| Doesn't know or doesn't answer | 1% | |

Infrastructures related to the use of Internet in Spain

49. % of Internet hosts per 100 inhabitants (geographical area)¹⁰⁹

| | Métrica SI (2000) ¹¹⁰ | |
|-------|----------------------------------|--|
| Spain | 0.77% | |

50. % of web servers per 1000 inhabitants (geographical area)¹¹¹

| Métrica SI (2000) ¹¹² | | |
|----------------------------------|-------|--|
| Spain | 0.59% | |

51. % of secure web servers per 100.000 inhabitants (geographical area)¹¹³

| Métrica S | I (2000) ¹¹⁴ |
|-----------|-------------------------|
| Spain | 0.61% |

52. % of household Internet users with a high speed Internet access (distributed by kind of access)

| | EGM (2001) | AIMC (2001) |
|-------|------------|-------------|
| RDSI | 4.5% | 6.2% |
| DSL | 2.3% | 6.8% |
| Cable | 3.6% | 8.8% |
| | | |
| Total | 10.4% | 21.8% |

Internet access and uses by business firms in Spain

53. % of business firms with Internet access ¹¹⁵

| | Tecnologías SSI (2000) | Telefónica (2001) ¹¹⁶ |
|----------------------------|---------------------------|----------------------------------|
| Access to the Internet | 51.7% | 64.5% |
| Not access to the Internet | 48.3% | 33.5% |

56. Distribution of business firms with Internet connection according to the kind of use of the Internet¹¹⁷

Tecnologías SSI (2000)

¹⁰⁹ Data for 1999

¹¹⁰ Original Source: Network Wizards

¹¹¹ Data for 1998

¹¹² Original Source: Nercraft, OCDE

¹¹³ Data for 1999

¹¹⁴ Original Source: Nercraft, OCDE

¹¹⁵ This value is also available in the CMT study, but it is omitted because the business firms of the survey are all firms with an .es domain, so the value is of Internet access is 100%.

¹¹⁶ Original source: CommerceNEt, Encuesta sobre los usarios de Internet y el comercio electrónico (junio 2000)
¹¹⁷ The total sum of percentages is higher than 100% because many of the surveyed business firms marked two or more answers



| Search for information | 83.4% |
|-------------------------|-------|
| Data transmission | 62% |
| Financial transactions | 41.5% |
| Analysis of competitors | 21.4 |
| Human resources | 6.9% |

57. % of business firms whose main activity is developed on the Internet

| CMT (| (2001) |
|-------|--------|
| Yes | 8.5% |
| No | 91.5% |

58. Distribution of business firms with Internet access according to the number of full time employees needed for the presence of the firm on the Internet

| CMT (2001) | | |
|--------------------------------|-------|--|
| None | 36.1% | |
| Less than 1 employees | 33.6% | |
| 1 employee and less than 2 | 19% | |
| 2 employees and less than 3 | 4.7% | |
| 3 employees and less than 4 | 1.9% | |
| 4 or more employees | 2.5% | |
| Doesn't know or doesn't answer | 2.2% | |

59. % of business firms connected to the Internet with a website¹¹⁸

| | Tecnologías SSI (2000) | Telefónica (2001)/ AECE (2001) |
|-----------------------------|---------------------------|--------------------------------|
| With a website | 15% | 24% |
| Without a website | 85% | 73.9% |
| Doesn't know/doesn't answer | | 2.1% |

61. Distribution of websites of business firms according to the kind of hosting

| CMT (2001) | | |
|--------------------------------------------------------------|-------|--|
| % of websites of business firms hosted in an own server | 19.6% | |
| % of websites of business firms hosted in an external server | 77.7% | |
| Doesn't know or doesn't answer | 2.8% | |

62. Distribution of websites of business firms according to the size of the site (measured in Mb)

| CMT (2001) | | |
|----------------------------------------------------|-------|--|
| % of websites of business firms of less than 12 Mb | 27.3% | |
| % of websites of business firms of 12 to 80 Mb | 23.1% | |
| % of websites of business firms of more than 80 Mb | 8.5% | |
| Doesn't know or doesn't answer | 41% | |

63. Distribution of websites of business firms according to the kind of access

| CMT (2001) | | |
|-----------------------------------------------------------------------------------------------|-------|--|
| % of websites of business firms which are open | 80.4% | |
| % of websites of business firms partially restricted (they are free but they need a register) | 9.9% | |
| % of websites of business firms partially restricted (of payment) | 2.8%% | |
| Doesn't know or doesn't answer | 6.9% | |

¹¹⁸ This value is also available int the CMT study, but it is omitted because the business firms of the survey are all firms with an .es domain, so they all have a website



64. Distribution of websites of business firms according to the monthly traffic of the website

| CMT (2001) | |
|----------------------------------------------------------------------|-------|
| % of websites of business firms with 2000 or less visits per month | 8.8% |
| % of websites of business firms with more than 2000 visits per month | 3.9% |
| Doesn't know or doesn't answer | 87.3% |

67. Distribution of services/products offered by business firms on the Internet according to the kind of product/service

| | Telefónica (2001) | AECE 2001 |
|-----------------------------------|-------------------|-----------|
| Booking of hotels / accommodation | 31% | 22.2% |
| Booking of journeys | 14% | 10.3% |
| Books | 11% | 8.3% |
| Software | 9% | 6.3% |
| Education | 8% | 5.6% |
| Hardware | 7% | 5.2% |
| Insurance | 6% | 4.5% |
| Financial services | 5% | 3.3% |
| Drinks | 5% | 3.3% |
| Entertainment | 4% | 3.2% |

70. Evolution of e-business in Spain in the B2C (Business to Consumer) e-commerce

| eEspaña 2001 / Telefónica (2001) / Price Waterhouse (2000) / AECE 2001 | | | |
|------------------------------------------------------------------------|----------------------------------------------------------------------------|-------|--|
| | Total amount of money (measured in million pesetas) Yearly growth rate (%) | | |
| 1997 | 800 | | |
| 1998 | 3,400 | 325 | |
| 1999 | 11,951 | 251 | |
| 2000 | 34,000 | 184 | |
| | | | |
| Total 1997 –2000 | | 4,150 | |

71. Evolution of e-business in Spain in the B2B (Business to Business) e-commerce

| eEspaña 2001 | | |
|----------------------------------------------------------------------------|-------|-----|
| Total amount of money (measured in million pesetas) Yearly growth rate (%) | | |
| 1999 | 1,250 | |
| 2000 | 4,350 | 248 |
| | | |
| Total 1999 –2000 | | 248 |

74. Distribution of business firms which sell products on-line according to the main problems they have to sell their products on the Internet

| Telefónica (2001) / AECE (2001) | | |
|--------------------------------------|-------|--|
| No problems | 34.5% | |
| Distrust in the mode of payment | 25.1% | |
| Internet is still unknown | 17.4% | |
| Habits of the consumer | 14.3% | |
| Problems for having access to new IT | 9.1% | |
| Internet speed | 7.7% | |
| Few Internet shoppers | 4.4% | |
| Costs for the consumer | 3.2% | |
| High selling costs | 2.6% | |
| The target customer is inappropriate | 2.5% | |
| Conflict with traditional selling | 2.4% | |
| Logistics / distribution problems | 2% | |



| Lack of finance | 1.5% |
|----------------------------------------|------|
| Not part of the marketing plan | 1.4% |
| Inappropriate product for the Internet | 1.2% |

75. Distribution of business firms which do not sell their products on-line according to their reasons for not selling their products on-line

| Telefónica (2001) / eEspaña 2001/ AECE (2001) | |
|-----------------------------------------------|-------|
| Inappropriate product for the Internet | 34.7% |
| No need to sell on-line | 23% |
| Small size of the firm | 16.2% |
| The target customer is inappropriate | 12.6% |
| Lack of technological knowledge | 9.8% |
| Not a clear business opportunity | 6.6% |
| Conflict with traditional selling | 6% |
| Not thought about on-line selling | 5.1% |
| Developing the idea of selling on-line | 4.3% |
| High costs | 2.1% |
| Lack of time | 1% |
| Lack of security | 0.7% |
| Other | 0.7% |

76. Percent distribution of Internet portals by activity

| eEspaña 2001 ¹¹⁹ | |
|-----------------------------|-----|
| Services | 56% |
| Entertainment | 21% |
| Shops | 19% |
| Industry | 14% |
| Culture and Education | 10% |
| Accommodation | 4% |
| Health | 4% |
| Searchers | 2% |

77. % of employees of business firms with intranet access by department

| eEspaña 2001 ¹²⁰ | |
|-----------------------------|-----|
| Top management | 74% |
| Management | 62% |
| I+D | 55% |
| Marketing | 55% |
| Purchases | 54% |
| Sales | 53% |
| Production | 48% |
| Human resources | 47% |

78. Distribution of business firms according to the kind of free access content of their intranet (% over business firms with intranet)

| eEspaña 2001 ¹²¹ | |
|---------------------------------|-----|
| Internal memos | 44% |
| General information of the firm | 41% |
| Data base / files | 33% |
| Information by departments | 27% |
| Sales information /accounting | 20% |
| Información of Human Resources | 19% |
| Information about new customers | 17% |

¹¹⁹ Original source: REDmarket (2001)
 ¹²⁰ Original source: Paloma Sánchez & others
 ¹²¹ Original source: Paloma Sánchez & others



| Training | 12% |
|--------------------------------|-----|
| Management | 8% |
| Computer services | 7% |
| Repairing services | 3% |
| Human resources | 1% |
| Purveyors / Purchases | 1% |
| Information about banks | 1% |
| Doesn't know or doesn't answer | 1% |

79. Percent distribution of business firms according to the level of penetration of IT ¹²²

| eEspaña 2001 | |
|--------------|-----|
| Integrated | 2% |
| Advanced | 8% |
| In process | 29% |
| Emergent | 46% |
| Excluded | 15% |

80. Evaluation of the IT impact on business firms according to the level of penetration of IT

| eEspaña 2001 ¹²³ | |
|--------------------------------------------------------------------------|---------------------------------|
| Kind of firms according to the level of penetration of IT ¹²⁴ | Degree of impact ¹²⁵ |
| Integrated / Advanced | 7 |
| In process / Emergent | 5.8 |
| Excluded | 4.4 |

81. Evaluation of the expectation of the IT impact on business firms according to the level of penetration of IT

| eEspaña 2001 ¹²⁶ | |
|--------------------------------------------------------------------------|---------------------------------|
| Kind of firms according to the level of penetration of IT ¹²⁷ | Degree of impact ¹²⁸ |
| Integrated / Advanced | 7.6 |
| In process / Emergent | 6.9 |
| Excluded | 5.6 |

82. Evaluation of the importance of the barriers to IT penetration in business firms (Evaluated by business firms with no IT access)

| eEspaña 2001 ¹²⁹ | |
|-----------------------------------------------------------|-------------------------------------|
| Kind of barriers | Degree of importance ¹³⁰ |
| Problems due to the firm's activity or to the firm's size | 5.2 |
| Financial problems | 5.1 |
| Human Resources problems | 5 |
| Technical problems | 4.8 |

84. Percent distribution of business firms according to the frequency of IT training among their employees

¹²² In order to evaluate the level of IT penetration the fims have been classified according to their availableness to: a)access to the Internet, b)having a website ©)having an intranet, d) selling products on-line by means of their own website According to these criteria, there are five kinds of firms: 1 - Integrated, which have all the previously mentioned elements, 2 - Advanced, which have access to Internet, a website and an intranet, 3 - In process, which have two of the above elements, 4 - Emergent, which have only access to the Internet 5 - Excluded, which have none of the previously mentioned elements

¹²³ Original source: Paloma Sánchez & others

¹²⁴ See footnote 122

¹²⁵ There is a scale in which 0= no impact and 10= maximum impact

¹²⁶ Original source: Paloma Sánchez & others

¹²⁷ See footnote 122

¹²⁸ See footnote 125

¹²⁹ Original source: Paloma Sánchez & others

¹³⁰ There is a scale in which 0= no importance and 10= maximum importance



| Tecnologías SSI (2000) ¹³¹ | |
|---------------------------------------|------|
| Usually | 1.2% |
| Occasionally | 48% |

Evaluation of the importance of the barriers to telecommuting in business firms (% of mentions 85. of the surveyed firms)

| Telefónica (2001) ¹³² | | |
|-----------------------------------------------|-----|--|
| Not enough knowledge of what telecommuting is | 76% | |
| Data security | 73% | |
| Productivity and quality of work | 70% | |
| Management of the telecommuter | 67% | |
| High associated costs | 65% | |
| Communication | 58% | |
| Refusal of the employees | 47% | |
| Refusal of the unions | 40% | |

86. % of telecommuters over the total of the working population

| Telefónica (2001) Métrica SI (2000) ¹³³ | Tecnologías SSI (2000) |
|----------------------------------------------------|------------------------|
| 2.8% | 2.3% |

Percent distribution of the most valuable aspects of online bank according to online bank 87. customers

| eEspaña 2001 ¹³⁴ | | |
|-----------------------------|-------|--|
| Availableness | 49.2% | |
| Comfortableness | 28.1% | |
| Rapidness | 12.2% | |
| Better financial services | 7.6% | |
| Personal service | 1.6% | |
| Security | 1% | |

88. Percent distribution of barriers to online bank use according to Internet users

| eEspaña 2001 ¹³⁵ | | |
|-----------------------------|-------|--|
| Lack of security | 24% | |
| Lack of customized service | 23.6% | |
| Slowness | 14.9% | |
| Lack of services | 13% | |
| Lack of products | 10.8% | |
| Difficult use | 7.9% | |
| Time spent | 5.5% | |

90. Percent distribution of business firms according to the main objectives of the firms in relation to their website

| | CMT (2001) ¹³⁶ | Telefónica (2001) /AECE (2001) ¹³⁷ |
|------------------------------------------------------|---------------------------|-----------------------------------------------|
| Information about the products /services of the firm | 70.5% | 50.8% |
| Corporative image | 69.7% | |
| Advertising | 53.4% | 61.1% |
| Help desk | 28.1% | 10.2% |
| Sales / e-commerce | 25.3% | 10.3% |

¹³¹ The total sum of percentages is less than 100% because it is unknown the rest of answering possibilities. ¹³² Original source: Ecatt and Telefónica (2001)

 ¹³² Original source: Ecatt and Telefonica (2001)
 ¹³³ Data for 1998.Original source: EcaTT Project.
 ¹³⁴ Original source: AUI(2001)
 ¹³⁵ Original source: AUI(2001)
 ¹³⁶ The total sum of percentages is higher than 100% because many of the surveyed business firms marked two or more answers
 ¹³⁷ The total sum of percentages is higher than 100% because many of the surveyed business firms marked two or more answers



| Internal communication | 11.3% | |
|-------------------------------------|-------|------|
| Economic information about the firm | 4.7% | |
| Other | 5% | 2.5% |
| Cost reduction | | 0.4% |
| Doesn't know / doesn't answer | | 1.6% |

91. Percent distribution of business firms with a website according to the total annual costs of the maintenance of their website

| CMT (2001) | | |
|--------------------------------|-------|--|
| No costs | 2.2% | |
| 0-99.999 pts | 25.3% | |
| 100.000 – 199.000 pts | 14.9% | |
| 200.000 – 1.599.000 pts | 38.8% | |
| 1.600.000 – 6.399.999 pts | 8.5% | |
| 6.400.000 pts or more | 7.2% | |
| Doesn't know or doesn't answer | 3% | |

92. Percent distribution of business firms with a website according to the human resources annual costs of the maintenance of their website

| CMT (2001) | | |
|--------------------------------|-------|--|
| No costs | 7.4% | |
| 0-99.999 pts | 47.4% | |
| 100.000 – 199.000 pts | 12.7% | |
| 200.000 – 1.599.000 pts | 21.2% | |
| 1.600.000 – 6.399.999 pts | 8% | |
| 6.400.000 pts or more | 2.2% | |
| Doesn't know or doesn't answer | 1.1% | |

93. Percent distribution of business firms with a website according to their forecast of the trend in costs of the maintenance of their website in a short term

| CMT (2001) | | |
|--------------------------------|-------|--|
| Large decrease of the costs | 1.4% | |
| Little decrease of the costs | 7.2% | |
| No variation of the costs | 49% | |
| Little increase of the incomes | 29.2% | |
| Large increase of the costs | 8.8% | |
| Doesn't know or doesn't answer | 4.4% | |

94. Percent distribution of business firms with a website according to the total annual income due to their website

| CMT (2001 |) |
|--------------------------------|-------|
| No income | 65% |
| 0-799.999 pts | 8.5% |
| 800.000 – 6.399.999 pts | 4.4% |
| 6.400.000 – 25.599.000 pts | 1.4% |
| 25.600.000 pts or more | 4.1% |
| Doesn't know or doesn't answer | 16.5% |

95. Percent distribution of business firms with a website according to the annual sale of products /services on-line income

| CMT (2001) | | |
|----------------------------|-------|--|
| No income | 72.2% | |
| 0-799.999 pts | 10.7% | |
| 800.000 – 6.399.999 pts | 5.5% | |
| 6.400.000 – 25.599.000 pts | 3% | |



| 25.600.000 pts or more | 3.6% |
|--------------------------------|------|
| Doesn't know or doesn't answer | 5% |

96. Percent distribution of business firms with a website according to their forecast of the evolution in income in a short term due to their website

| CMT (2001) | | |
|--------------------------------|-------|--|
| Large decrease of the income | 0% | |
| Little decrease of the income | 0% | |
| No variation of the income | 36.1% | |
| Little increase of the income | 44.1% | |
| Large increase of the income | 9.1% | |
| Doesn't know or doesn't answer | 10.7% | |

Internet uses of Public Administration & Health Organizations in Spain

105. Percent distribution of town halls of towns with more than 20.000 inhabitants according to their website presence

| eEspaña 2001 | | |
|------------------------------------|-------|--|
| With website | 72.2% | |
| Without website | 20.7% | |
| Web hosted in another organisation | 1.3% | |
| Web with domain but unavailable | 5.7% | |

107. Distribution of town halls according to their IT penetration level¹³⁸

| eEspaña 2001 | | |
|--------------|-----|--|
| Advanced | 37% | |
| In process | 32% | |
| Emergent | 21% | |
| Excluded | 10% | |

Access and use of on-line education by Internet users in Spain

117. % of organisations which offer on-line education by kind of organisation

| eEspaña 2001 | | | |
|----------------------------------------------------------------------|-------|--|--|
| Business firms / consulting firms / foundations / associations 49.8% | | | |
| Universities | 28.4% | | |
| Portals | 10.5% | | |
| Public Administration | 8% | | |
| Schools / Professional associations / Unions | 2.5% | | |
| Other organisations | 1.9% | | |

118. Distribution of e-learning offer according to the kind of content offered by e-teaching organisations

| eEspaña 2001 | | |
|----------------------------|--|--|
| Economics / Finances 34.6% | | |

¹³⁸ In order to evaluate the level of IT penetration the town halls have been classified according to their availableness to: a)access to the Internet, b)having a website ©)having an intranet. According to these criteria, there are four kinds of town halls: 1 – Advanced, which have access all the previously mentioned elements, 2- *In process*, which have two of the above elements, 3 – *Emergent*, which have one of the previously mentioned elements, 4- *Excluded*, which have none of the previously mentioned elements



| Social Sciences | 17.3% |
|-----------------------------------------------|-------|
| Technology (Informatics . Telecommunications) | 16.7% |
| Humanities | 16% |
| Biology . Medicine. Pharmacy | 11.1% |
| Communication | 8.6% |
| Physics. Chemistry. Maths. Statistics | 6.2% |
| Other items of general knowledge | 3.1% |
| Computer Sciences for beginners | 34% |
| Marketing and Public Relations | 21% |
| E-commerce | 20.4% |
| Computer Sciences for programmers | 19.8% |
| Management training | 16.0% |
| Prevention of accidents in work | 12.3% |
| Human Resources | 11.7% |
| Quality | 11.7% |
| Languages | 8.6% |
| Ecology and Environment | 7.4% |
| Logistics | 6.2% |
| Production. purchases | 6.2% |
| Teacher's training | 6.2% |
| Other items of specific training | 11.6% |
| Other items | 11.1% |

119. Distribution of organisations according to the number of courses taught by each one

| eEspaña 2001 | | |
|-----------------------|-------|--|
| 1 course | 25.9% | |
| 2-5 courses | 24.7% | |
| 6-10 courses | 31.5% | |
| 11-20 courses | 7.4% | |
| 20-50 courses | 6.8% | |
| 51-100 courses | 1.2% | |
| More than 100 courses | 2.5% | |

120. Distribution of Internet portals according to the educational content they offer

| eEspaña 2001 | | |
|-----------------------------------------------|-------|--|
| Economics / Finances | 35.3% | |
| Social Sciences | 5.9% | |
| Technology (Informatics . Telecommunications) | 11.8% | |
| Humanities | 17.6% | |
| Communication | 5.9% | |
| Physics. Chemistry. Maths. Statistics | 5.9% | |
| Computer Sciences for beginners | 29.4% | |
| Marketing and Public Relations | 41.2% | |
| E-commerce | 17.6% | |
| Computer Science for programmers | 17.6% | |
| Management training | 11.8% | |
| Prevention of accidents in work | 5.9% | |
| Human Resources | 23.5% | |
| Quality | 5.9% | |
| Languages | 11.8% | |
| Entertainment | 5.9% | |
| Culture | 5.9% | |
| Vocational training | 5.9% | |
| Other items | 35.3% | |

121. % of on-line courses according to the kind of organisation teaching them

| eEspaña 2001 | | |
|--------------------|--|--|
| Universities 44.9% | | |



| Business firms / consulting firms /foundations/ associations | 41.5% |
|--------------------------------------------------------------|-------|
| Portals | 6.3% |
| Public Administration | 5.9% |
| Schools / Professional associations / unions | 1.2% |
| Other organisations | 0.3% |

122. Distribution of total amount of on-line courses according to the amount of teaching

| eEspaña 2001 | | |
|------------------------------|-------|--|
| Less than 50 hours | 47% | |
| Between 50 and 100 hours | 23.3% | |
| Between 100 and 250 hours | 7.7% | |
| Between 250 and 500 hours | 3% | |
| Between 500 and 1000 hours | 2.2% | |
| More than 1000 hours | 0.8% | |
| Less than 60 days | 11.8% | |
| Between 60 days and 6 months | 3.5% | |
| More than 6 months | 0.7% | |

123. Distribution of professional masters degrees in Spain (on-line and traditional) according to the cost per credit

| eEspaña 2001 | | | |
|------------------------------------------|-------------|---------|--|
| | Traditional | On-line | |
| Less than 5000 pts per credit | 4 | 7 | |
| Between 5000 and 10.000 pts per credit | 11 | 18 | |
| Between 10.000 and 15.000 pts per credit | 60 | 22 | |
| Between 15.000 and 20.000 pts per credit | 31 | 13 | |
| Between 20.000 and 25.000 pts per credit | 33 | - | |
| Between 25.000 and 30.000 pts per credit | 8 | - | |
| Between 30.000 and 35.000 pts per credit | 7 | - | |
| Between 35.000 and 40.000 pts per credit | 3 | 1 | |



3.1.2 Demographical and sociological variables of Internet users (Spain)

Persons and households

126. Distribution of Internet users according to household dimension (% over all households with access to the Internet)

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|---------------------------|------------|-------------|--------------|-------------------|------------|
| Households with 1 person | 4.8% | 6% | | | |
| Households with 2 persons | 15.6% | 18.9% | | | |
| Households with 3 persons | 24.6% | 23.4% | | | |
| Households with 4 persons | 35.3% | 31.3% | | | |
| Households with 5 persons | 14.3% | 13.3% | | | |
| Households with 6 persons | 5.2% | 6% | | | |
| or more | | | | | |
| Doesn't know or doesn't | 0.2% | 1% | | | |
| answer | | | | | |

128. Distribution of Internet users according to city / town dimension

| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|-------------------------------------------|------------|-------------|--------------|-------------------|------------|
| Less than 2000 inhabitants | 3% | | | | |
| Between 2.000 and 5.000 inhabitants | 4.5% | | | | |
| Between 5.000 and 10.000 inhabitants | 6% | | | | |
| Between 10.000 and 50.000 inhabitants | 21% | | | | |
| Between 50.000 and 200.000 inhabitants | 23.5% | | | | |
| Between 200.000 and 500.000 inhabitants | 14% | | | | |
| Between 500.000 and 1.000.000 inhabitants | 9% | | | | |
| Barcelona (City) | 8% | | | | |
| Madrid (City) | 11% | | | | |

130. Distribution of Internet users according to their gender

| | EGM (2001) | AIMC (2001) | eEspaña 2001 ¹³⁹ | Telefónica (2001) | CIS (2001) |
|--------|------------|-------------|-----------------------------|-------------------|------------|
| Male | 61.1% | 70.5% | 62.8% | 61% | |
| Female | 38.9% | 29.5% | 37.2% | 39% | |

133. Evolution of difference in Internet use between genders (Male-Female percentages) (1997-2001)

| | | EGM (2001) | |
|-------------------|--------------------------|----------------------------|-----------------------------------------------|
| | % of male Internet users | % of female Internet users | Difference in Internet use between genders |
| 1997 | 66.9% | 33.1% | 33.8 |
| 1998 | 70.4% | 29.6% | 40.8 |
| 1999 | 68% | 32% | 36 |
| 2000 | 62% | 38% | 24 |
| 2001 | 61.1% | 38.9% | 22.2 |
| Total 1997 - 2001 | | | -11.6 |

 $^{\rm 139}\,\rm eEspaña$ 2001 reports the same findings as EGM



| | EGM (2001) | AIMC (2001) | eEspaña 2001 | Telefónica (2001) | CIS (2001) |
|--------------------------------|---------------|-------------|--------------|-------------------|------------|
| < 14 years old | | | 3.4% | | |
| Between 14 –19 years old | 18.5% | 9.3% | | | |
| Between 20 – 24 years old | 19.8% | 20.7% | | | |
| Between 25 – 34 years old | 30.3% | 38.6% | | | |
| Between 35 – 44 years old | 19.4% | 19.9% | | | |
| Between 45 – 54 years old | 9% | 8.8% | | | |
| Between 55 – 64 years old | NA | 2.1% | | | |
| > 65 years old | NA | 0.5% | 0.7%% | | |
| Doesn't know or doesn't answer | 3% | 0.2% | | | |

134. Distribution of Internet users by their age

136. Evolution of percentage of Internet users by their age (1997 – 2001)

| | | | | | | | EGM (200 | 1) | | | | | | |
|-------------------------------------------|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|----------------------------|
| | % of 14-19 | % of 20- 24 years | % of 25- 34 years | % of 35- 44 years | % of 45-54 | % of 55- 64 years | % of >65 | Yearly growth | Yearly growth | Yearly growth | Yearly growth | Yearly growth | Yearly growth | Yearly growth |
| | years old Interne | old Internet users | old Internet users | old Internet users | years old Internet | old Internet users | years old Internet | rate of 14-19 Internet | rate of 20-24 Internet | rate of 25-34 Internet | rate of 35-44 Internet | rate of 45-54 Internet | rate of 55-64 Internet | rate of >65 Internet |
| | t users | ucoro | ucono | dooro | users | 00010 | users | users (%) | users (%) | users (%) | users (%) | users (%) | users (%) | users (%) |
| 1997 | 10.6% | 19.5% | 37.8% | 24.5% | 6.5% | 1% | 0.1% | - | - | | | | | |
| 1998 | 10.4% | 21.2% | 35.7% | 18.2% | 12.7% | 1.4% | 0.4% | -1.8 | 8.7 | -5.5 | -25.7 | 95.3 | 40 | 300 |
| 1999 | 10.1% | 21.7% | 34.1% | 21.5% | 9.7% | 2.6% | 0.3% | -2.8 | 2.3 | -4.48 | 18.1 | -23.6 | 85.7 | -23 |
| 2000 | 13.4% | 18.4% | 37.1% | 16.9% | 10.2% | 3.3% | 0.8% | 32.6 | -15.2 | 8.7 | -21.3 | 5.1 | 26.9 | 166 |
| 2001 | 18.5% | 19.8% | 30.3% | 19.4% | 9% | NA | NA | 38 | 7.6 | -18.3 | 14.7 | -11.6 | NA | NA |
| Total 1997 - 2001 ¹⁴⁰ | | | | | | | | 74.5 | 1.5 | -19.8 | -20.8 | 38.4 | 230 | 700 |

137. Distribution of Internet users according to their marital status

| | AIMC (2001) |
|------------------------------------------------|-------------|
| Single | 56.9% |
| Married | 33.5% |
| Widow / Widower | 0.4% |
| Divorced | 2.9% |
| Lives with his / her couple (without marrying) | 6.1% |
| Doesn't know or doesn't answer | 0.3 |

138. Distribution of Internet users according to their educational level

| AIMC (2001) | | | | | |
|--------------------------------|-------|--|--|--|--|
| No studies | 0.3% | | | | |
| Primary education (EGB / ESO) | 8.6% | | | | |
| Secondary education (BUP / FP) | 38.7% | | | | |
| University degree | 52.1% | | | | |
| Doesn't know or doesn't answer | 0.3% | | | | |

¹⁴⁰ Except in the groups "% of 55-64 years old Internet users" and "% of >65 years old Internet users". in which the data are only available until the year 2000. so the value is in that case "Total 1997-2000"



140. Distribution of Internet users according to their social class

| | EGM (2001) | AIMC (2001) | eEspaña 2001 ¹⁴¹ | Telefónica (2001) | CIS (2001) |
|--------------------|------------|-------------|-----------------------------|-------------------|------------|
| High class | 18.6% | | | | |
| High –medium class | 26.7% | | | | |
| Medium – medium | 39.7% | | | | |
| class | | | | | |
| Medium-low class | 12.3% | | | | |
| Low class | 2.7% | | | | |

141. Evolution of Internet users according to their social class (1997 – 2001)

| | | | | | EGM | (2001) | | | | |
|-------|----------|----------|----------|-----------|----------|----------|----------|----------|-----------|-------------|
| | % of | % of | % of | % of | % of | Yearly | Yearly | Yearly | Yearly | Yearly |
| | high | high – | medium | medium- | low | growth | growth | growth | growth | growth |
| | class | medium | _ | low class | class | rate of | rate of | rate of | rate of | rate of low |
| | Internet | class | medium | Internet | Internet | high | high – | medium – | medium- | class |
| | users | Internet | class | users | users | class | medium | medium | low class | Internet |
| | | users | Internet | | | Internet | class | class | Internet | users (%) |
| | | | users | | | users | Internet | Internet | users (%) | |
| | | | | | | (%) | users | users | | |
| | | | | | | | (%) | (%) | | |
| 1997 | 26.8% | 32.8% | 28.7% | 10.3% | 1.4% | - | - | - | - | |
| 1998 | 30.8% | 28.2% | 30.1% | 7.6% | 3.3% | 14.9 | -14 | 4.8 | -26.2 | 135.7 |
| 1999 | 30.1% | 27.5% | 32.3% | 9.1% | 1.1% | -2.2 | -2.4 | 7.3 | 19.7 | -66.6 |
| 2000 | 23.7% | 27.9% | 37.6% | 9.1% | 1.7% | -21.2 | 1.4 | 16.4 | 0 | 54.5 |
| 2001 | 18.6% | 26.7% | 39.7% | 12.3% | 2.7% | -21.5 | -4.3 | 5.5 | 35.1 | 58.8 |
| | | | | | | | | | | |
| Total | | | | | | -30.5 | -18.5 | 38.3 | 19.4 | 92.8 |
| 1997 | | | | | | | | | | |
| - | | | | | | | | | | |
| 2001 | | | | | | | | | | |

145. Distribution of Internet users according to their job

| | AIMC (2001) |
|------------------------------------|-------------|
| Work in his /her own business | 13.6% |
| Work for a firm / organisation | 56.3% |
| Student | 24.5% |
| Housewife | 1.1% |
| Doesn't work (retired. unemployed) | 4.2% |
| Doesn't know or doesn't answer | 0.2% |

Business firms and the Internet

147. % of business firms connected to the Internet according to their dimension (over the total of business firms)

| Tecnologías SSI (2000) | | | | | |
|--------------------------|-----|--|--|--|--|
| Between 0-2 employees | 41% | | | | |
| Between 3-5 employees | 50% | | | | |
| Between 6-9 employees | 61% | | | | |
| Between 10-49 employees | 73% | | | | |
| Between 50-249 employees | 92% | | | | |
| More than 250 employees | 99% | | | | |

 $^{^{\}rm 141}$ eEspaña 2001 reports the same findings as EGM



149. % of business firms with connection to the Internet according to their activity

| Tecnologías SSI (2000) | | |
|------------------------|-----|--|
| Industry | 59% | |
| Construction | 41% | |
| Commerce | 43% | |
| Rest of services | 73% | |